

AT LAST!

Leadership & Unification for Technology & Innovation in Australia

This is the opportunity to accelerate the growth of your business

THE PACIFIC TECHNOLOGY GATEWAY

A Not-for-Profit National Initiative

FOR YOUR COMPANY

- ⇒ A chance to have a REAL say in the future of Australia's Technology & Innovation sector
- ⇒ Access to a wide range of specially tailored member services
- ⇒ Entry to a series of special initiatives in conjunction with government & the Tertiary Sector to source and access skilled labour
- ⇒ Cost effective opportunities to showcase your business in Australia
- ⇒ An efficient and effective means of accessing global markets and supply chains
- ⇒ Easy connection with your Business peer group in Australia and continuing opportunities for business networking

FOR AUSTRALIA'S TECHNOLOGY & INNOVATION SECTOR

- ⇒ Finally, a single voice to Government
- ⇒ Promotion of the Pacific Technology Gateway to world markets as the gateway to Australia's innovation and technology
- ⇒ A concerted program to attract foreign direct investment and, to establish a true early stage venture capital industry in Australia
- ⇒ The structuring of Australia's pre-eminent co-operative partnership between the Tertiary Sector and the Corporate Sector
- ⇒ The promotion of international partnerships
- ⇒ The provision of a gateway for Australian technology and innovation to the world

FOR THE NATION

- ⇒ Delivery of the Nation's next wave of wealth
- ⇒ A secure and forward looking strategy in times of world economic crisis
- ⇒ The largest single economic initiative in the development of Australia's technology and innovation



Pacific Technology Gateway Limited

A NOT-FOR-PROFIT COMPANY

STREET

Suite 303, 20 Bungan Street
Mona Vale 2103

POSTAL

PO Box 1356
Mona Vale NSW 1660

Phone: 1300 85 GATE (4283)
Fax: (02) 9999 0150
Web: <http://ptgateway.com.au>
E-mail: info@ptgateway.com.au

JOIN NOW!

COMPANY DETAILS

MEMBER NAME (IF COMPANY INCLUDE ABN/ACN):

MEMBER BUSINESS SECTOR:

MEMBER ADDRESS:

MEMBER POSTAL ADDRESS:

MEMBER CONTACT(S):

CONTACT NAME(S):

MEMBER E-MAIL:

MEMBER TEL NO(S): ()

DATE / / 200

PACIFIC TECHNOLOGY GATEWAY LIMITED VALUES YOUR PRIVACY. YOUR CONTACT DETAILS WILL NOT BE PROVIDED TO ANY OTHER PERSON OR BUSINESS WITHOUT YOUR AUTHORITY.

PLEASE RETURN FORM BY:

POST: PO Box 1356, MONA VALE NSW 1660 OR FAX: (02) 9999 0150

MEMBERSHIP FEE PAYMENT (please tick one)

- | | |
|--|-------|
| <input type="checkbox"/> Company with >100 employees | \$250 |
| <input type="checkbox"/> University | \$250 |
| <input type="checkbox"/> Company with <100 employees | \$160 |
| <input type="checkbox"/> Research Institution | \$150 |
| <input type="checkbox"/> Company with < 10 employees | \$100 |
| <input type="checkbox"/> Individual | \$100 |
| <input type="checkbox"/> Government or Government Department | |

Membership Fees have been reduced by 50% until our formal launch in March 2009.
Get in Now!

Payment Method:

Cash

OR

Cheque or Money Order
(Payable to: Pacific Technology Gateway Limited)

OR

Credit Card: MasterCard Visa

Card Number: _____

Expiry Date: __/__/__ VIN: _____

Total Amount: \$

Cardholder's Name:

SIGNATURE OF AUTHORISED PARTY:

.....

SERVICES OF INTEREST (please tick)

- Introduction and promotion to international entry points to markets and supply chains
- "Investor and market ready" services
- Introduction to investment sources both in Australia and internationally
- Introduction to market partners, licensing partners, IP sources and trade sale prospects
- Acquisition search services
- Networking functions and key guest speakers
- Training seminars
- A single representative voice to all levels of government
- Job advertising and search
- Technology showcasing
- Angel investor network
- B2B business platform
- Web based advertising services
- Non-executive director and advisory board search services
- Access to US mentoring and venture capital (via partnership with ANZATECH)
- Access to special offers from suppliers of goods and services
- Regular newsletters and information briefings
- Business Development boot camps
- Mentoring groups
- Access to tertiary research and development opportunities
- Assistance with Government grant applications
- On-line tendering service
- Dispute mediation services
- Annual conference and exhibition
- All Services Required**
- Other(s) (please specify): _____

WHAT OTHERS SAY...

“At last a plan to give the Australian technology and innovation a single voice!”

“My company needs this initiative to survive and grow in these difficult times.”

“As a large multinational company the Pacific Technology Gateway offers a common-sense yet integral component for sustainability in the Asia Pacific Region”

“The opportunity to access global markets and supply chains is irresistible.”

“This initiative represents the future for Australia and my company wants to be a part of it!”

“At last a genuine attempt to deliver the skilled labour market this Nation needs.”

“The services offered to Member Companies delivers the highest level of value in a time when cost constraints are inevitable.”



What is the Pacific Technology Gateway?

It is a hub for Australia's technology and innovation sector designed to unite the industry sector and deliver tangible benefits to all members. It is a not-for-profit initiative.

Vision:

“To establish the Pacific Technology Gateway as a Hub for Australia's innovation and technology and position that Hub in the forefront of international development so that it can stand alongside Silicon Valley or the Atlantic Technology Corridor and not only compete with them on the world stage but excel in that global environment.”

Goals and Objectives:

- * To set a basic model for the virtual unification of Australia's innovation and technology sector thus laying a platform for future growth and development of the Nation's next wave of wealth flowing from intellectual capital;
- * To deliver a single, powerful and credible unified voice for the Australian Technology and Innovation Sector;
- * To identify the components necessary to build a sustainable future for Australian Technology and Innovation Sector and begin to establish plans and strategies to deliver or enhance these components in Australia;
- * To provide a **gateway** for all those in the Australian Technology and Innovation Sector to access global markets, international partners and world capital and investment markets;
- * To provide a **gateway** for foreign direct investment and international research and technology to easily access the Australian Technology and Innovation Sector;
- * To identify and deliver of a robust range of services to members of the Pacific Technology Gateway to contribute to their betterment in both the National and Global economy; and
- * To provide a structure and culture within Pacific Technology Gateway Limited for the implementation of policies, procedures and governance for the efficient and effective delivery of all stated goals and objectives.

Concept:

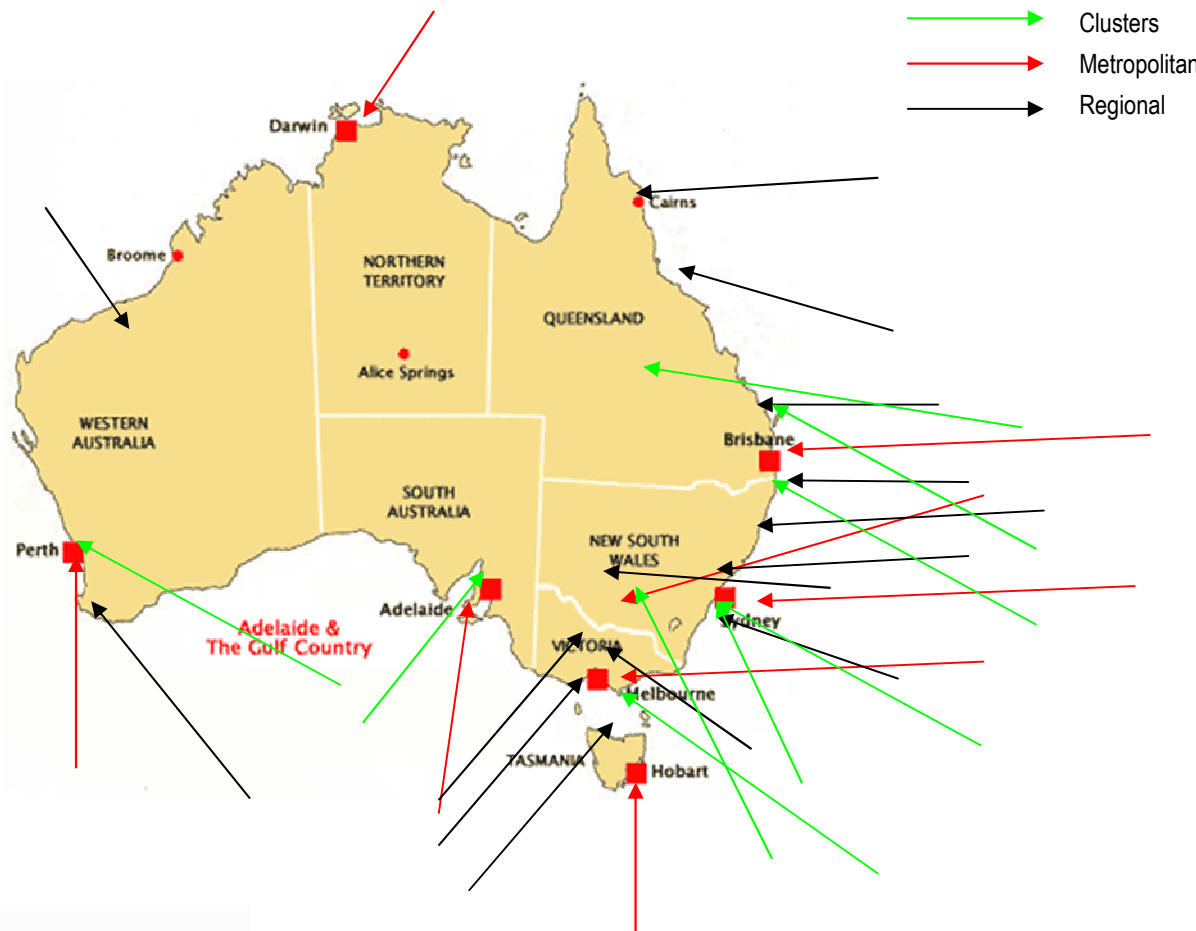
To create and internationally promote the Pacific Technology Gateway as the hub for Australia's technology and technological research and development. The Pacific Technology Gateway will consist of:

- A series of spokes or chapters being the key geographic centres (both metropolitan and regional) and clusters of technology and innovation in Australia (e.g. Ryde in Sydney, Mount Waverly in Melbourne, Playford in South Australia, Queensland Technology Park in Brisbane and many more);
- Membership from Corporations, Research and Tertiary Institutes, Governments and government bodies and individuals involved in or related to Australia technology and innovation;
- The establishment of a real headquarters providing services and support to members;
- The provision of a comprehensive and robust range of services for the betterment of members;
- The establishment of a “virtual” hub that will allow real time interface by all members and direct links and interface with international partners;
- The establishment of a showcase for the tertiary and research sectors and provide the tools and environment for the development and promotion of the highest level of corporate/tertiary/research integration yet seen in Australia;
- The creation of an intellectual capital and infrastructure fund to actively support and secure the key components to the Pacific Technology Gateway model;
- The introduction of a direct marketing and promotion campaign to attract Foreign Direct Investment to Australia;
- The immediate development of both a national body to represent and develop early stage venture capital in Australia and the formation and promotion of an Australia wide Angel investor network;
- The development of an alternative market (stock exchange) for the Asia Pacific Region along the lines of the UK's Alternative Investments Market (AIM) or the US NASDAQ;
- An active and wide spread partnership program with international governments and government bodies and international supply chains and market entry points; and
- The highest level of global recognition for the Pacific Technology Gateway.

A NATIONAL INITIATIVE

The Pacific Technology Gateway is a national initiative utilising a “hub and spokes” approach to structuring by empowering a series of spokes or “Chapters” to form and operate around Australia focused on major metropolitan centres, key regional centres and existing technology clusters.

This map indicates the initial regional centres, clusters and metropolitan centres identified as warranting the establishment of a Chapter to enable members to meet, share ideas and become a point of influence on the development of the Pacific Technology Gateway. This is by no way exhaustive and the ultimate format for the Gateway will be guided by demand and policy.



OUR STRUCTURE

Pacific Technology Gateway Limited is a not-for-profit company limited by guarantee. It has a Board of Directors which is chaired by Mr Geoff Mullins with deputy Chairman, Professor Roy Green. The Board of Directors will not exceed 9 in number.

The Board of Directors reports to the Pacific Technology Gateway Council which consist of up to 30 representatives including representatives from Foundation Sponsors (Corporations), Government, the Tertiary and Research sectors and large business organisations.

Pacific Technology Gateway has also provided for a number of key Working Committees covering areas such as Investment, Tertiary Research & Skills, Global markets, Taxation and Industry Incentives. These committees report directly to the Board of Directors and membership of the committees is promoted top the membership of the Pacific Technology Gateway at large.

Most importantly, the Pacific Technology Gateway is created for and ultimately run by its members who consist of corporations both large and small, tertiary institutions, research centres, governments and government departments, and individuals all of whom have a deep interest or participation in technology and innovation as their common end.

To register your interest in becoming actively involved in the Pacific Technology Gateway Committees please call our hotline on 1300 85 GATE (1300 85 4283)

OUR VALUE PROPOSITION

The Pacific Technology Gateway is committed to delivering a strong and unified national voice, direction, global opportunities, new investment, national exposure and highly cost effective services to its members that can be measured in terms of cash flow and profitability.

MEMBER SERVICES

The Pacific Technology Gateway is committed to delivering the highest level of membership support and services.

In summary the services proposed for members are as follows:

- * Introduction and promotion to international entry points to markets and supply chains
- * “Investor and market ready” services
- * Introduction to investment sources both in Australia and internationally
- * Introduction to market partners, licensing partners, IP sources and trade sale prospects
- * Acquisition search services
- * Networking functions and key guest speakers
- * Training seminars
- * A single representative voice to all levels of government
- * Job advertising and search
- * Technology showcasing
- * Angel investor network
- * B2B business platform
- * Web based advertising services
- * Non-executive director and advisory board search services
- * Access to US mentoring and venture capital
- * Access to special offers from suppliers of goods and services
- * Regular newsletters and information briefings
- * Business Development boot camps
- * Mentoring groups
- * Access to tertiary research and development opportunities
- * Assistance with Government grant applications
- * On-line tendering service
- * Dispute mediation services, and
- * Annual conference and exhibition.



YOUR PROBLEMS – OUR SOLUTIONS

“Our company needs skilled labour, where do we source our employment needs?”

In consultation with Government, and the tertiary and corporate sectors the Pacific Technology Gateway will shortly be launching SKILLED JOBS AUSTRALIA an inter-functional component of our web site which is designed to become the site of choice for both employers and those seeking skilled positions.

“Our company is an emerging business and cannot source capital for development. What do we do?”

As a member, you can contact the Pacific Technology Gateway and at a cost far below that you would pay to external consultants, you will be assisted and where appropriate introduced to angel investors, venture capitalists or others who invest in emerging business.

“How do we make Government understand what we need as a company?”

We unite as a true industry sector under the banner of the Pacific Technology Gateway and then present our recommendations to Government with the confidence that we speak for billions and billions of dollars on our Nation’s Gross Product.

“We need to enter international markets but don’t have the key points of entry. What do we do?”

The Pacific Technology Gateway is undertaking a robust marketing and promotional program with key markets and their governments and gatekeepers. As a member you can avail your organisation of the market introductory service offered by our not-for-profit organisation.

“Our company is looking for international licensees and partners. How do we find them?”

As a member, you can contact the offices of the Pacific Technology Gateway and at a cost far below that you would pay to external consultants you will be assisted with key introductions and search services.

“We are eagerly looking for corporate acquisitions in the current environment. Where do we source them?”

The Pacific Technology Gateway offers a very inexpensive acquisition search service to members.

“How do we learn how to take our start-up to true growth and development?”

The Pacific Technology Gateway offers a series of services to start-up organisations including Boot Camps, mentoring and investor ready services.

“We want to get known in Australia in an efficient and cost-effective way. How do we do this?”

The Pacific Technology Gateway is the gateway to your industry peers and to the wider Australian market. We hold functions, seminars, technology showcases, annual conferences and will be introducing on-line tendering and B2B facilities.

“It’s kind of lonely running a company, where can I get some day-to-day help?”

Avail yourself of our mentoring service which is provided to members well below comparable services from most third parties.

“We need to hire some high-level consultants. How do we find them and stop them from gouging fees?”

We will soon be introducing an on-line tendering service which should assist members in dealing with these matters.

FREQUENTLY ASKED QUESTIONS

Q: *How would you define “Technology”?*

A: Technology is given the broad definition of “the application of science, especially to industrial or commercial operations”

Q: *We are a manufacturing company that operates outside the I.T. and bio-medical sectors. Is the Pacific Technology Gateway still relevant to us?*

A: YES. The majority of Australian innovation is found in its manufacturing sector yet it is not properly recognised and seldom can be adequately capitalised upon. We are here to help all Australian businesses that innovate.

Q: *Is this a political lobby group?*

A: NO. It is an A-Political, not-for-profit organisation which among other services and features will provide a voice to Government for Australia’s Technology and Innovation sector.

Q: *Is this just another business group?*

A: NO. We consider the Pacific Technology Gateway the most significant economic initiative that Australia’s technology and innovation sector has seen and an economic initiative that is essential for the development of our Nation’s wealth.

Q: *What can we do to help?*

A: Firstly: Join the Pacific Technology Gateway
Secondly: Complete and tear off the form on this page and forward it to our office letting us know of your interest in participating in the management of our organisation.



WE WOULD LIKE TO BE INVOLVED!

- We have expertise to contribute to the Pacific Technology Gateway Working Committees
- We would like to consider a sponsorship role. Please send us information on how we can contribute the following amount:
 - \$10,000
 - \$5,000
 - \$2,000
 - In-kind
- Other

Contact Details

Member Name:

Contact person:

Tel No.:

Email:

Address: